



## 2. ANNUAL TURNOVER (LAST FINANCIAL YEAR)

**total** \_\_\_\_\_ ◀ in thousand

**domestic** \_\_\_\_\_

**foreign** \_\_\_\_\_

**target** \_\_\_\_\_

**countries** \_\_\_\_\_ ◀ if necessary, use an extra sheet

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## 3. SURETY REQUIREMENT

**total** \_\_\_\_\_ ◀ in thousand

**Warranty Bonds** \_\_\_\_\_

**Performace Bonds** \_\_\_\_\_

**Downpayment/Advance Payment Bonds** \_\_\_\_\_

**others** \_\_\_\_\_ ◀ Bid, Recult., Legal, Customs etc.

**max. amount of individual guarantee** \_\_\_\_\_

**max. guarantee term** \_\_\_\_\_ years

**countries** \_\_\_\_\_ ◀ if necessary, use an extra sheet

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**currencies** \_\_\_\_\_

**local contractual rights** \_\_\_\_\_

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- special wordings  yes  no ◀ sample texts
- single/project bonds  yes  no
- consortium orders  yes  no
- fronting via upstream bank  yes  no
- indirect surety  yes  no ◀ German guarantor provides surety towards specified bank and the bank then to the beneficiary

**group companies to be co-insured/different principal debtors**

- subsidiaries/sister companies with a surety requirement  yes  no
- autonomous call-up authorisation  yes  no

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Surety Analysis

**4. CREDITWORTHINESS DOCUMENTS** ◀ enclosed

- annual financial statements for the last financial year (t)
- annual financial statements for the financial year (t-1)
- annual financial statements for the financial year (t-2)
- consolidated annual financial statements (group)
- interim figures for the current financial year ◀ business assessment etc.
- orderlevel/incoming orders
- sales planning
- liquidity planning
- (legal) organisation chart
- lender index ◀ lender and guarantor: institution, credit range, collateral, utilisation, term
- company presentation

